



Company Profile

Precision Surgical Instruments
Manufacture and Supply



Welcome to Incus Surgical Limited

For over 27 years Incus Surgical have built and sustained an enviable reputation for the manufacture and supply of precision surgical instrumentation covering every type of surgical speciality.

We have distinguished ourselves as a major leader in redefining the provision of high quality surgical instruments and have become well known for the passion of our people, and partners, in providing unsurpassed levels of service to our customers worldwide.

Our mission is to be the healthcare industry's first choice for all their surgical instrument requirements and to deliver products of outstanding quality, with great service, at an affordable price.

What we can offer:

- High grade surgical instruments covering all fields of surgical specialty
- Over 16,000 patterns of surgical instruments and associated equipment
- Exceptional customer service
- ISO Quality Assurance Accreditation
- BS EN 13485 Accreditation which is specific to surgical instruments



About Us

Independently owned, Incus Surgical was formed to create a brand of surgical instruments that utilised the experience and expertise of many of the craftsmen within the surgical arena.

Traditional manufacturing skills are combined with modern manufacturing processes resulting in quality instruments that meet and exceed customer expectation.

Since its inception the Company have continued to expand its promoted range and now boasts the ability to provide customers with over 16,000 patterns of surgical instruments and associated equipment.

Our market coverage has also expanded and now provides a direct sales operation covering the UK market and a global network of distribution partners and agents worldwide.



Services and Products

OVERVIEW

We have over 16,000 instruments on our database and can therefore provide our clients total needs of surgical instrumentation.

As a manufacturer, we not only manufacture standard products, but also a range of services and technologies that enable us to provide a bespoke manufacturing service for Custom Made Instruments.

In the last decade, our business has been evolving ever more towards Turnkey supply of complete surgical instrument packages. We equip some of the largest speciality hospitals, smaller private healthcare facilities, through to small private clinics and speciality centres worldwide.

Through precision engineering services we employ the latest technologies to enable us to offer everything from design, prototyping and on to full production runs. We can assist with everything from a single component or device, through to a full instrument system.

Our many years of experience manufacturing Surgical Instruments makes us particularly skilled at producing products that have the need for a high degree of assembly and fabrication expertise from our makers.

Recently we have also introduced the provision of fully Managed Instrument Services and Planned Preventative Maintenance Programs to hospitals and healthcare institutions both in the UK and around the world.

From Concept, to Design, to Manufacture, our team of highly experienced skilled technicians can deliver the quality the surgical industry and many other healthcare sectors insist on and expect.



Instrument Care

Instruments represent a significant material asset within the overall investment of any healthcare establishment. The care and maintenance these instruments receive is critical to their performance during surgery and to the cost containment efforts of every healthcare facility.

Having made the investment in a high quality product, any authority should expect several years of trouble free use providing the user utilises proper techniques during use, cleaning and sterilisation. We have provided a 'Guide to Instrument Care and Maintenance' which is directly available to download or view on our website. Also available is our recommendation for the 'Re-use of Class I Medical Devices'.



Quality

Our dedication to the quality and performance of all Incus Surgical Instrumentation is demonstrated in our transition to the exacting quality assurance standards of ISO 9001:2015, ISO 13485:2016 and the Medical Device Directive 93/42/EEC. (Annex II)

We have many years of experience within both the manufacturing and service sides of the surgical instrument industry. This has given us valuable insight into the unique levels of service and care demanded by our customers, and as a result, our flexibility and ability to adapt to an individual's needs have earned us the confidence of our clients worldwide.



Our Clients

Our approach aims to foster long-term relationships with our clients, based on principles of trust, collaboration, open communication, professional delivery, consensus building and innovation. Our team has an extensive client portfolio including the majority of the UK National Health Service Trusts and Foundations and many of the principal Private Health Groups. Testimonials from any of our UK projects can be offered at any time.

Our international base of clients includes Ministries of Health and other government departments, multilateral and NGO organisations, public and private sector operator and distributors, and design and construction engineering companies. Testimonials may be obtained from any of our international clients.

MIDDLE EAST / AFRICA

Kingdom of Saudi Arabia:

- The Al Dara Private Hospital, Riyadh
- The Kingdom Hospital, Riyadh (El Seif Medical Group)
- The Al Mana Group of Private Hospitals, Dammam
- Ministry of Health
- The Saudi German Hospital Group, Jeddah
- The Medical Services Department of the Saudi Armed Forces, Riyadh
- The Saudi Arabian National Guard Hospitals, Jeddah and Riyadh
- Al Nahar Medical Group, Jeddah
- Saad Hospital Project, Dammam

United Arab Emirates:

- UAE Ministry of Health, Abu Dhabi
- Department of Health and Medical Services, Dubai (DHMS)
- General Headquarters of the UAE Armed Forces, Abu Dhabi
- Al Mafraq Hospital
- The Corniche Hospital, Abu Dhabi (El Seif Medical Group)
- Al Zara Private Medical Centre and Hospital, Dubai (Simed International GmbH)

Kuwait:

- Advanced Technology Company for Medical Supply
- MTC E.N.T. Hospital
- Kuwait Ministry of Health
- The Royal Private Hospital
- The Kuwaiti Oil Company (KOC)
- Al Razi Orthopaedic Hospital

Oman:

- Bahwan Medical Group
- The Royal Hospital
- The Muscat Private Hospital
- The Armed Forces Hospital, Seeb

Qatar:

- The Hamad Medical Corporation
- Sidra Medical and Research Centre Hospital, Doha

Jordan:

- The Jordan University Teaching Hospital
- The Jordan National Cancer Institute
- The Jordan Faculty of Dentistry
- The Hashemite Royal Court
- United Nations Relief Workers Agency, Middle East Region

Lebanon:

- The American University Hospital, Beirut
- Hospital Hotel-Dieu
- St George University Hospital and Medical Centre

Libya:

- Tripoli Central Hospital, Tripoli
- Al Hawari Hospital, Benghazi



Uganda:

- Ministry of Health
- African Development Bank

Tanzania:

- Ministry of Health (Philips Healthcare, Holland)

South Africa:

- SSH International Consultants, Cape Town

ASIA AND ASIA PACIFIC

Singapore:

- Tan Tock Seng Hospital
- Mount Elizabeth Private Hospital
- Gleneagles Hospital
- Singapore General Hospital

Malaysia:

- Ministry of Health
- Malacca General Hospital
- Hospital Tengku Anis, Kelantan
- YTL Corporation, Kuala Lumpur
- Incus Surgical Malaysia Sdn Bhd

Sultanate of Brunei:

- Sultan of Brunei's Private Medical Centre, Jeradong Park

Indonesia:

- Ministry of Health, Medan Project

Australia:

- Inka Surgical Instruments, Jandakot, Western Australia
- Life Healthcare, New South Wales

New Zealand:

- Jackson – Allison Medical Supplies, Auckland



Vision Statement

“Incus Surgical Limited will distinguish itself as a leader in redefining the provision of high quality surgical instruments and will be recognised for the passion of its people and partners in providing unsurpassed levels of service to its clients worldwide.” – Peter Rae, Managing Director.

Location and Contact Details

The Incus Surgical Head Office is situated in the busy market town of Braintree, Essex. The premises are just a short walk away from Braintree Train Station which has a direct link to Liverpool Street Station in London.

We are also only a 20 minute drive away from Stansted Airport allowing International visitors to our company to reach us with the greatest of ease.

Contacts:

Incus Surgical Limited
Mabrook House
Bocking End
Braintree, Essex
CM7 9AA
United Kingdom.

Business Type: Manufacturer
& Supplier of Precision
Surgical Instruments.

Company Registration No: 2267621

VAT No: 546 5933 14

Telephone: +44 (0)1376 347300

Fax: +44 (0)1376 349718

Email: info@incus-surgical.com

Web: www.incus-surgical.com



Incus
SURGICAL LTD